## Numerical Test 2 Solutions Booklet

## Instructions

This numerical reasoning test comprises 30 questions, and you will have 30 minutes in which to correctly answer as many as you can. Calculators are permitted for this test, and it is recommended you have some rough paper to work on.

You will have to work quickly and accurately to perform well in this test. If you don't know the answer to a question, leave it and come back to it if you have time. Each question will have five possible answers, one of which is correct. You may click Back and Next during the test to review or skip questions.

You can submit your test at any time. If the time limit is up before you click submit the test will automatically be submitted with the answers you have selected. It is recommended to keep working until the time limit is up.

Try to find a time and place where you will not be interrupted during the test. The test will begin on the next page.


|  | Year | Annual attendances ( $\mathbf{1 0 0 , 0 0 0}$ s) |
| :---: | :---: | :---: |
|  | 2006 | 14.6 |
|  | 2007 | 15.2 |
|  | 2008 | 16.3 |
|  | 2009 | 16.8 |
|  | 2010 Predicted | 16.5 |

Q1 How much did the combined revenue from Slot machines and Roulette differ from that of Other table games between 2006-2009 inclusive (in £millions)?
(A) 0.9
(B) 9.0
(C) 9.2
(D) 0.92
(E) None of these

Step 1 - Calculate the totals for Slot machines, Roulette, Other table games
Slot machines $=1.3+1.4+1.8+1.5=6$
Roulette $=0.8+0.6+0.6+0.7=2.7$
Other table games $=4.4+4.2+4.5+4.8=17.9$

Step 2 - Calculate the difference
$17.9-6-2.7=9.2$

Step 3 - Put into £millions $=0.92$

Thus the correct answer is (D) 0.92


| 皆 | Year | Annual attendances (100,000s) |
| :---: | :---: | :---: |
|  | 2006 | 14.6 |
|  | 2007 | 15.2 |
|  | 2008 | 16.3 |
|  | 2009 | 16.8 |
|  | 2010 Predicted | 16.5 |

Q2 What was the average amount gambled on Slot machines in 2007 by each individual who attended Calewall casino?
(A) $£ 90.00$
(B) $£ 9.00$
(C) $£ 0.90$
(D) $£ 900.00$
(E) $£ 0.09$

Step 1 - Amount gambled/No of people $=140,000 / 1,520,000=£ 0.09$
Thus the correct answer is (E) $£ 0.09$


|  | Year | Annual attendances ( $\mathbf{1 0 0 , 0 0 0 s )}$ |
| :---: | :---: | :---: |
|  | 2006 | 14.6 |
|  | 2007 | 15.2 |
|  | 2008 | 16.3 |
|  | 2009 | 16.8 |
|  | 2010 Predicted | 16.5 |

Q3 There is a $£ 15$ entrance fee for each person gambling at Calewall casino. In which year, or years, was the entrance fee revenue less than £23 million?
(A) 2006, 2007
(B) 2007, 2008
(C) 2007
(D) 2006
(E) None of these

Step 1 - Calculate the entrance fee revenue for each year, as follows:

|  | Attendances | Entrance fee revenue |
| :--- | :--- | :--- |
| 2006 | $1,460,000$ | $x 15=£ 21,900,000$ |
| 2007 | $1,520,000$ | $x 15=£ 22,800,000$ |
| 2008 | $1,630,000$ | $x 15=£ 24,450,000$ |
| 2009 | $1,680,000$ | $x 15=£ 25,200,000$ |

Thus the correct answer is (A) 2006, 2007


| $\stackrel{\circ}{\underline{E}}$ | Year | Annual attendances ( $\mathbf{1 0 0 , 0 0 0 s )}$ |
| :---: | :---: | :---: |
|  | 2006 | 14.6 |
|  | 2007 | 15.2 |
| $\overline{\text { \% }}$ | 2008 | 16.3 |
| - | 2009 | 16.8 |
| ¢゙ | 2010 Predicted | 16.5 |

Q4 What will be the average annual change in attendance at Calewall casino across the years 2006-2010 if the 2010 prediction proves to be accurate?
(A) 47,500 decrease
(B) 53,500 decrease
(C) 52,500 increase
(D) 47,500 increase
(E) 53,500 increase

Step 1 - Calculate the yearly change in attendance
$2007=0.6$ increase
$2008=1.1$ increase
$2009=0.5$ increase
2010 prediction $=0.3$ decrease
Step 2 - Calculate the average yearly change in attendance
$(0.6+1.1+0.5-0.3) / 4=0.475(100,000 \mathrm{~s})=47,500$
Thus the correct answer is (D) 47,500 increase


| 产 | Year | Annual attendances ( $\mathbf{1 0 0 , 0 0 0 s )}$ |
| :---: | :---: | :---: |
|  | 2006 | 14.6 |
|  | 2007 | 15.2 |
|  | 2008 | 16.3 |
|  | 2009 | 16.8 |
|  | 2010 Predicted | 16.5 |

Q5 Calewall casino is subject to a takeover bid of 7 times its 2010 projected casino revenues. The Board responds that it can deliver 10\% added value through cost-cuttings to this purchase price. What valuation is the Board putting on Calewall casino (in $£$ millions)?
(A) $£ 48.51$ million
(B) $£ 44.1$ million
(C) $£ 4.85$ million
(D) $£ 4.41$ million
(E) $£ 6.3$ million

Step 1-2010 projected casino revenues $=4.7+1.1+0.5=6.3$
$6.3 \times 7=44.1$
$44.1 \times 110 \%=48.51(£ 100,000 \mathrm{~s})$
Thus the correct answer is (C) $£ 4.85$ million

\(\left.$$
\begin{array}{lc}\hline \begin{array}{c}\text { Teala Media; } \\
\text { Total R\&D } \\
\text { projects for 2009 }\end{array}
$$ \& R\&D Spend <br>

(£ 1000 s)\end{array}\right]\)\begin{tabular}{l}

\hline | Leadership |
| :--- |
| development |
| programme |

\end{tabular}

Process
improvement $\quad 672.8$
systems
Partnership with $\quad 215.5$
A.S.P. Systems

| New product |
| :--- |
| development |$\quad 1,056.0$

Spry Inc. joint
venture $\quad 113.2$

Q6 If the 2010 prediction proves to be accurate, what is the average annual percentage change in Teala Media's R\&D spend across the 5 years shown?
(A) 0.53
(B) 0.54
(C) 0.55
(D) 0.56
(E) 0.57

Step 1 - Calculate the average
$(2.6+1.6-1.8-0.8+1.2) / 5=0.56$

Thus the correct answer is (D) 0.56


| Teala Media; <br> Total R\&D <br> projects for 2009 | R\&D Spend <br> (£1000s) |
| :--- | :---: |
| Leadership <br> development <br> programme | 425.9 |
| Process <br> improvement <br> systems | 672.8 |
| Partnership with <br> A.S.P. Systems | 215.5 |
| New product <br> development | $1,056.0$ |
| Spry Inc. joint <br> venture | 113.2 |

## Q7 What is the R\&D spend projected to be for 2010?

(A) $£ 2.5$ million
(B) $£ 2.75$ million
(C) $£ 3.0$ million
(D) $£ 3.25$ million
(E) $£ 3.5$ million

Step 1 - Calculate the total R\&D spends per project for 2009 (given in the table):
Addition of 5 projects $=2,483.4$ ( $£ 1000$ 's)

Step 2 - From the graph we see that the 2010 predicted change in R\&D spend is $+1.2 \%$ in the 2009 value. So add the 1.2\%:
$2,483,400 \times 101.2 \%=£ 2.51$ million

Thus the correct answer is (A) £2.5 million


| Teala Media; <br> Total R\&D <br> projects for 2009 | R\&D Spend <br> (£1000s) |
| :--- | :---: |
| Leadership <br> development <br> programme | 425.9 |
| Process <br> improvement <br> systems | 672.8 |
| Partnership with <br> A.S.P. Systems | 215.5 |
| New product <br> development | $1,056.0$ |
| Spry Inc. joint <br> venture | 113.2 |

Q8 What was the R\&D spend for 2008 (to the nearest $£ 1,000$ )?
(A) $£ 2,235,000$
(B) $£ 2,613,000$
(C) $£ 2,503,000$
(D) $£ 2,483,000$
(E) $£ 2,305,000$

Step 1 - Total R\&D spend for 2009 is obtained from the table.
Addition of 5 projects $=2,483.4(£ 1000$ 's $)=£ 2,483,400$. You may still have this number from your previous notes.

Note 1: Notice that the graph gives "change in R\&D spend compared with previous year". So in 2009 the change compared to 2008 was $-0.8 \%$ from the graph. It is NOT the difference between $-1.8 \%$ and $-0.8 \%$ (i.e. $+1.0 \%$ ).

Note 2: To get the correct percentage calculation think about a 0.8\% drop from the 2008 figure to the 2009 figure. We would say [2008 figure] x $0.992=$ [2009 figure]. We have calculated the 2009 figure to be $£ 2,483,400$ so by rearranging we can find 2008.

Step 2 - Allow for the $0.8 \%$ decrease in R\&D spend for 2009 compared with 2008 $£ 2,483,400 \div 0.992=£ 2,503,427$

Step 3 - To the nearest $£ 1000$

Thus the correct answer is (C) $£ 2,503,000$

\(\left.$$
\begin{array}{lc}\hline \begin{array}{l}\text { Teala Media; } \\
\text { Total R\&D } \\
\text { projects for 2009 }\end{array}
$$ \& R\&D Spend <br>

(£1000s)\end{array}\right]\)| Leadership <br> development <br> programme | 425.9 |
| :--- | :---: |
| Process <br> improvement <br> systems | 672.8 |
| Partnership with <br> A.S.P. Systems | 215.5 |
| New product <br> development | $1,056.0$ |
| Spry Inc. joint <br> venture | 113.2 |

Q9 R\&D overheads were $12 \%$ of R\&D spend in 2009. If R\&D overheads are projected to rise by $1.1 \%$ between 2009 and 2010, what is the 2010 predicted R\&D sum available after these overheads are taken in to account?
(A) $£ 1.02$ million
(B) $£ 1.22$ million
(C) $£ 2.11$ million
(D) $£ 2.21$ million
(E) £2.48million

Step 1 - Total R\&D spend in 2009 was £2,483.4 (thousands). So £2,483,400.

Step 2 - R\&D overheads we are told are $12 \%$ of spend so $12 \% \times £ 2,483,400=£ 298,008$.

Step 3 - The graph tells us that the R\&D spend in 2010 is projected to increase by $1.2 \%$. This will be $£ 2,483,400 \times 1.012=£ 2,513,200.8$.

And we are told in the question that the R\&D overheads are expected to increase by $1.1 \%$. This will be $£ 298,000 \times 1.011=£ 301,286.1$.

Step 4 - So the available R\&D money left after overheads is (2,513,200.8-301,286.1) = £2,211,914.7.

Thus the correct answer is (D) $£ 2.21$ million


| Teala Media; | R\&D Spend |
| :---: | :---: |
| Total R\&D | (£1000s) |
| projects for 2009 |  |


| Leadership <br> development <br> programme | 425.9 |
| :--- | :--- |

Process
improvement $\quad 672.8$ systems
Partnership with $\quad 215.5$
A.S.P. Systems

New product development
$1,056.0$

Spry Inc. joint venture 113.2

Q10 If delays at the end of 2009 resulted in a $2.5 \%$ increase in the cost of each of the two most expensive projects, what is the total R\&D spend for 2009 (to the nearest $£ 1,000$ )?
(A) $£ 2,482,000$
(B) $£ 2,527,000$
(C) $£ 2,528,000$
(D) $£ 2,556,000$
(E) None of These

Step 1 - Add the additional $2.5 \%$ R\&D charge for the two most expensive R\&D projects for 2009
2010 additional New product development spend $=1056 \times 0.025=26.4$
2010 additional Process improvement systems spend $=672.8 \times 0.025=16.82$

Step 2 - Calculate Total R\&D spend for 2009
Total $R \& D$ spend $=425.9+672.8+215.5+1,056+113.2+26.4+16.82=£ 2,526,620$

Thus the correct answer is (B) $£ 2,527,000$


|  | Number of Shares |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| List of All Directors | At lst April 2009 | At 30 April 2009 | At 31 ${ }^{\text {st }}$ May 2009 |  |
| Geoffrey Yates | 1,100 | 1,050 | 910 |  |
| Tobey Gilham | 1,050 | 950 | 820 |  |
| Susan Preddy | 950 | 820 | 250 |  |
| Samantha Hoxton | 990 | 1,100 | 550 |  |
| Trudy Stupples | 1,200 | 960 | 2,400 |  |

Q11 What is the number of shares not held by Directors of Leutts (as of 30 April 2009)?
(A) 25,620
(B) 6,850
(C) 43,500
(D) 4,880
(E) Cannot tell from data

The data you need is in both the pie-chart and the table.
Step 1 - The pie-chart shows that 16\% of Directors hold shares, so $100-16=84 \%$ do not hold shares

Step 2-Calculate the total number of director shares at 30 April 2009

| Director | At 30 April 2009 |
| :--- | ---: |
| Geoffrey Yates | 1,050 |
| Tobey Gilham | 950 |
| Susan Preddy | 820 |
| Samantha Hoxton | 1,100 |
| Trudy Stupples | 960 |
| Total $=$ | 4,880 |

Step 3 - Calculate 84\%
$16 \%=4,880$
$84 \%=4,880 \times 84 / 16=25,620$

Thus the correct answer is (A) 25,620.

| Leutts Employee <br> shareholding (30 April 2009) <br> $■$ Past employees <br> $■$ Current employees <br> $\square$ Directors |
| :--- |


|  | Number of Shares |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| List of All Directors | At 1st April 2009 | At 30 April 2009 | At 31 |  | May 2009 ${ }^{\text {st }}$ M

Q12 Which Director has bought or sold the largest number of shares across the 2month period shown?
(A) Geoffrey Yates
(B) Trudy Stupples
(C) Samantha Hoxton
(D) Susan Preddy
(E) Tobey Gilham

Step 1 - The largest number of shares can be found by calculating the differences in shareholdings between the periods $1^{\text {st }}$ April -30 April and 30 April $-31^{\text {st }}$ May.

| Director | At <br> 1st <br> April <br> 2009 | At 30 <br> April <br> 2009 | Shares <br> Dealt <br> over <br> period | At 30 <br> April <br> 2009 | At 31 <br> May <br> 2009 | Shares <br> Dealt <br> over <br> period | Total Shares Dealt |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| Geoffrey <br> Yates | 1,100 | 1,050 | 50 | 1,050 | 910 | 140 | $50+140=190$ |
| Tobey <br> Gilham | 1,050 | 950 | 100 | 950 | 820 | 130 | $100+130=230$ |
| Susan <br> Preddy | 950 | 820 | 130 | 820 | 250 | 570 | $130+570=700$ |
| Samantha <br> Hoxton | 990 | 1,100 | 110 | 1,100 | 550 | 550 | $110+550=660$ |
| Trudy <br> Stupples | 1,200 | 960 | 240 | 960 | 2,400 | 1,440 | $240+1,440=1,680$ |

Thus the correct answer is (B) Trudy Stupples
$\left.\begin{array}{l}\text { Leutts Employee } \\ \text { shareholding (30 April 2009) } \\ ■ \text { Past employees } \\ ■ \text { Current employees } \\ ■ \text { Directors }\end{array}\right]$

|  | Number of Shares |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| List of All Directors | At 1st April 2009 | At 30 April 2009 | At 31 |  | May 2009 ${ }^{\text {st }}$ Ma

Q13 If Tobey Gilham sells half of his shareholding at 31 May 2009 at $£ 45$ per share, how much is this trade worth?
(A) $£ 3,690$
(B) $£ 18,250$
(C) $£ 18,450$
(D) $£ 9,230$
(E) $£ 36,900$

Step 1 - From the table, Tobey Gilham holds 820 shares at 31 May 2009
$820 / 2=410$ shares at $£ 45$ per share
$£ 45 \times 410=£ 18,450$

Thus the correct answer is (C) $£ 18,450$

| Leutts Employee <br> shareholding (30 April 2009) <br> $■$ Past employees <br> $■$ Current employees <br> $■$ Directors |
| :--- |


|  | Number of Shares |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| List of All Directors | At 1st April 2009 | At 30 April 2009 | At 31 |  | May 2009 ${ }^{\text {st }}$ Ma

Q14 Which of the following statements is true?
(A) Current employees and Directors owned 40\% of Leutts shares on 30 April 2009
(B) The largest Director share dealing was 1,440 shares
(C) Directors held 4,870 shares in total on 30 April 2009
(D) Tobey Gilham held the most shares of any Director on $1^{\text {st }}$ April 2009
(E) Each Director has less shares on 31 May 2009 compared to $1^{\text {st }}$ April 2009

Step 1 - Go through checking whether each answer option is true or false

Note 1 - Current employees and Directors owned 37\% of Leutts shares on 30 April 2009 not 40\%. FALSE

Note 2 - The largest Director share dealing was 1440 shares which Trudy Stupples bought between 30 April - $31^{\text {st }}$ May. TRUE

Note 3 - Directors held 4,880 shares in total on 30 April 2009 - not 4870 shares. FALSE
Note 4 - Trudy Stupples held the most shares of any Director on $1^{\text {st }}$ April 2009 - not Tobey Gilham. FALSE

Note 5 - Each Director does not have less shares on 31 May 2009 compared to $1^{\text {st }}$ April 2009 - Trudy Stupples has more shares. FALSE

Thus the correct answer is (B) "The largest Director share dealing was 1440 shares"


|  | Number of Shares |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| List of All Directors | At 1st April 2009 | At 30 April 2009 | At 31 ${ }^{\text {st }}$ May 2009 |  |
| Geoffrey Yates | 1,100 | 1,050 | 910 |  |
| Tobey Gilham | 1,050 | 950 | 820 |  |
| Susan Preddy | 950 | 820 | 250 |  |
| Samantha Hoxton | 990 | 1,100 | 550 |  |
| Trudy Stupples | 1,200 | 960 | 2,400 |  |

Q15 If Leutts shares are worth $£ 52$ on 30 April 2009, then what is the share valuation of the entire company?
(A) $£ 1,686,000$
(B) $£ 1,588,000$
(C) $£ 1,566,000$
(D) $£ 1,586,000$
(E) $£ 1,856,000$

Step 1 - Total number of Director shares $=4,880$
This represents $16 \%$ of the total shares
So, $100 \%=4880 \times 100 / 16=30,500$
Company share valuation $=30,500 \times £ 52=£ 1,586,000$
Thus the correct answer is (D) $£ 1,586,000$


Q16 The total number of $£ 400,000$ Apline houses sold in 2009 represented $80 \%$ of the annual sales target. If this target was split equally across 5 salerooms, what was the individual sales target for each salesroom?
(A) 155
(B) 120
(C) 125
(D) 325
(E) 225

Step 1 - Total $£ 400,000$ house sales $=230+270=500$ houses

Step 2-500 = 2009 target (5 salesrooms) x 80\% / 100
2009 target ( 5 salesrooms) $=500 / 0.8=625$

Step 3-2009 target per salesroom $=625 / 5=125$

Thus the correct answer is (C) 125


Q17 Stamp duty of $3 \%$ is paid on house sales over $£ 250,000$. How much stamp duty is paid by purchasers of Apline houses in 2009?
(A) $£ 16,425,000$
(B) $£ 18,550,000$
(C) $£ 19,425,000$
(D) $£ 6,000,000$
(E) $£ 8,550,000$

Step 1 - Calculate the total number of houses where stamp duty is due
$£ 300,000$ houses: $460+490=950$
$£ 400,000$ houses: $230+270=500$
$£ 500,000$ houses: $150+175=325$

Step 2 - Calculate the stamp duty due
$950 \times £ 300,000 \times 3 \%=£ 8,550,000$
$500 \times £ 400,000 \times 3 \%=£ 6,000,000$
$325 \times £ 500,000 \times 3 \%=£ 4,875,000$
Total $=£ 19,425,000$

Thus the correct answer is (C) $£ 19,425,000$


## Q18 What is the total value of 2009 Apline house sales?

(A) $£ 127.5$ million
(B) $£ 777.5$ million
(C) $£ 115$ million
(D) $£ 162.5$ million
(E) $£ 353,409$ million

Step 1 - Calculate the total house sales for each half-year period, as follows;

| Price | Jan to June 2009 | July to Dec 2009 | Total Sales (£million) |
| ---: | ---: | ---: | ---: |
| $£ 200,000$ | 310 | 340 | 130 |
| $£ 300,000$ | 460 | 490 | 285 |
| $£ 400,000$ | 230 | 270 | 200 |
| $£ 500,000$ | 150 | 175 | 162.5 |
|  |  |  | 777.5 |

Thus the correct answer is (B) $£ 777.5$ million


Q19 In 2010, the absolute difference in Alpine house sales between 2009's JulyDec and Jan-June periods is expected to increase by a fifth. What is the projected difference in Apline house sales between July-Dec and Jan-June for 2010 (in £million)?
(A) 43.5
(B) 52.2
(C) 100
(D) 125
(E) 125.5

Step 1 - Calculate the difference for 2009, as follows;

|  | Jan to June <br> 2009 |  | July to Dec <br> 2009 | Difference <br> (houses sold) |
| ---: | ---: | ---: | :--- | ---: |
| $£ 200,000$ | 310 | 340 | 30 | Difference <br> (£million) |
| $£ 300,000$ | 460 | 490 | 30 | 6 |
| $£ 400,000$ | 230 | 270 | 40 | 9 |
| $£ 500,000$ | 150 | 175 | 25 | 16 |
|  |  |  | 125 | 12.5 |

Step 2 - Add the increase of a fifth
$43.5 \times 1.2=£ 52.2$ million

Thus the correct answer is (B) 52.2.


Q20 A marketing drive is to be used to increase the value of Jan-June house sales to the value of July-December house sales. If each $£$ spent on marketing results in $£ 3$ of increased sales, what value must be spent on marketing?
(A) $£ 156.6$ million
(B) $£ 75.4$ million
(C) $£ 52.2$ million
(D) $£ 36.6$ million
(E) $£ 14.5$ million

Step 1 - Calculate the difference between the value of Jan-June house sales and the value of July-December house sales. This sum in millions is:
$6+9+16+12.5=43.5$ million .

Step 2 - Calculate the marketing spend needed $43.5 / 3=14.5$ (million).

Thus the correct answer is (E) £14.5 million

## TOTAL SALES (£millions)

| Region | Previous Year | Current Year | Next Year's <br> Projection |
| ---: | ---: | ---: | ---: |
| Northern | 310 | 310 | 320 |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Q21 If the sales projections for next year prove accurate, which region will have maintained or increased sales levels each year from the previous year to next year?
(A) Northern region
(B) Southern region
(C) Eastern region
(D) Western region
(E) Central region

Step 1 - Calculate the regional sales for the current year using the table.

Step 2 - Compare the numbers from Step 1 to the figures for the previous year and for next year, as follows;

| Region | Previous Year | Current year | Next Year's <br> Projection |
| :--- | ---: | ---: | :--- |
| Northern | 310 | 310 | 320 |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Only the Northern region has maintained sales at 310 for the previous and current year, as well as projecting an increase in sales to 320 for next year.

Thus the correct Answer is (A) Northern region

TOTAL SALES (£millions)

Region Previous Year Current Year | Next Year's |
| ---: |
|  |
|  |

| Northern | 310 | 310 | 320 |
| ---: | ---: | ---: | ---: |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Q22 What is the absolute difference between the lowest and the highest performing region (to the nearest £million) in the current year?
(A) $£ 216$ million
(B) $£ 217$ million
(C) $£ 218$ million
(D) $£ 219$ million
(E) $£ 220$ million

Step 1 - Calculate the difference between the highest regional sales (Northern) and the lowest regional sales (Central)
$310-90=£ 220$ million
Thus the correct Answer is (E) $£ 220$ million

## TOTAL SALES (£millions)

Region Previous Year Current Year | Next Year's |
| ---: |
|  |

| Northern | 310 | 310 | 320 |
| ---: | ---: | ---: | ---: |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Q23 If next year's forecasts are scaled back by a quarter for the Northern and Western region, and by a fifth for the Southern and Eastern regions, what will be the total projected sales for all 5 regions?
(A) $£ 1,155$ million
(B) $£ 924$ million
(C) $£ 919.50$ million
(D) $£ 942$ million
(E) $£ 866.25$ million

Step 1 - Calculate the new regional sales for the 4 regions affected and sum these, as shown in the table below:

| Region | Next Year's Projection | New Projection |
| :--- | :---: | :---: |
| Northern | 320 | $x 3 / 4=240$ |
| Southern | 165 | $x 4 / 5=132$ |
| Eastern | 275 | $x 4 / 5=220$ |
| Western | 270 | $x 3 / 4=202.5$ |
| Central | 125 | 125 |
| TOTAL |  | 919.50 |

Thus the correct Answer is (C) $£ 919.50$ million

TOTAL SALES (£millions)

Region Previous Year Current Year | Next Year's |
| ---: |
|  |

| Northern | 310 | 310 | 320 |
| ---: | ---: | ---: | ---: |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Q24 What were the ratios for the Central: Eastern regional sales for the Previous Year compared to the Current Year?
(A) 9:30 (Previous Year); 3:11 (Current Year)
(B) 20:50 (Previous Year); 3:11 (Current Year)
(C) 10:30 (Previous Year); 5:11 (Current Year)
(D) 11:29 (Previous Year); 3:10 (Current Year)
(E) 5:11 (Previous Year); 11:29 (Current Year)

Step 1 - Put the Previous Year's sales for these regions into a ratio 110:290

Step 2 - Put the Current Year's sales for these regions into a ratio 90:300

Step 3 - Simplify these ratios by dividing by the highest common denominator
11:29 for Previous Year (after division by 10)
3:10 for Current Year (after division by 30)
Thus the correct answer is (D) 11:29 (Previous Year); 3:10 (Current Year)

## TOTAL SALES (£millions)

Region Previous Year Current Year | Next Year's |
| ---: |
| Projection |

| Northern | 310 | 310 | 320 |
| ---: | ---: | ---: | :--- |
| Southern | 170 | 160 | 165 |
| Eastern | 290 | 300 | 275 |
| Western | 255 | 280 | 270 |
| Central | 110 | 90 | 125 |

Q25 Put the regions in increasing order of total combined sales for the current year and next year's projection
(A) Central, Southern, Western, Eastern, Northern
(B) Southern, Central, Western, Eastern, Northern
(C) Central, Western, Southern, Eastern, Northern
(D) Central, Southern, Western, Northern, Eastern
(E) Central, Southern, Northern, Western, Eastern

Step 1 - Calculate the totals for each region, as follows:

|  | Current Year | Next Year | Total |
| :--- | :---: | :---: | :---: |
| Northern | 310 | 320 | 630 |
| Southern | 160 | 165 | 325 |
| Eastern | 300 | 275 | 575 |
| Western | 280 | 270 | 550 |
| Central | 90 | 125 | 215 |

Thus the correct answer is (A) Central, Southern, Western, Eastern, Northern


| 2009 | Country's Gross Domestic Product <br> (£billion) | GDP Per person <br> (£1000s) |
| :--- | :---: | :---: |
| UK | 2.05 | 24 |
| France | 2.4 | 24.5 |
| Germany | 3.1 | 25.7 |
| Spain | 1.4 | 20.5 |
| Italy | 1.95 | 23.6 |

Q26 In which year (or years) was there more than a 3.3\% difference in the GDP per person for France compared to the UK?
(A) 2005, 2007
(B) 2006, 2008
(C) 2007,2008
(D) 2008,2005
(E) 2009, 2005

Step 1 - Calculate the \% difference as shown in the table below:

| Year | UK | France | Difference | \% Difference |
| :---: | :---: | :---: | :---: | :---: |
| 2005 | 22000 | 23500 | 1500 | 6.82 |
| 2006 | 23250 | 23250 | 0 | 0.00 |
| 2007 | 23750 | 23000 | -750 | -3.16 |
| 2008 | 23000 | 24000 | 1000 | 4.35 |
| 2009 | 24000 | 24500 | 500 | 2.08 |

Thus the correct answer is (D) 2008, 2005


| 2009 | Country'sGross Domestic Product <br> (£billion) <br> UK <br> France$\mathbf{2 . 0 5}^{\text {GDP Per person }}$(£1000s) |  |
| :--- | :---: | :---: |
| Germany | 2.4 | 24 |
| Spain | 3.1 | 24.5 |
| Italy | 1.4 | 25.7 |

## Q27 Which of the following statements is false?

(A) Germany has the highest GDP of the countries shown.
(B) Germany's GDP is over 20\% higher than the France's GDP in 2009.
(C) The 2005-2009 range of UK GDP per person is $£ 23,500-£ 24,500$.
(D) The average GDP per country for the 5 countries shown is $£ 2.18$ billion.
(E) The lowest and highest GDP per person are $£ 20,500$ and $£ 25,700$ respectively.

Step 1 - Go through each of the answer options checking if it is true or false:
a) Is True
b) Germany's GDP (3.1) is over 20\% higher than the France's GDP (2.4). TRUE
c) From the graph, France's GDP per person ranges from $£ 23,500$ to $£ 24,500$, not the UK's. So this is FALSE.
d) The average GDP per country for the 5 countries shown is $(2.05+2.4+3.1+1.4+1.95) / 5=2.18$ TRUE
e) The lowest and highest GDP per person are $£ 20,500$ and $£ 25,700$ respectively. TRUE

Thus the False answer is (C) "The 2005-2009 range of UK GDP per person is £23,000£24,500."


| 2009 | Country'sGross Domestic Product <br> (£billion) <br> UK <br> France <br> Germany 2.05 | GDP Per person <br> (£1000s) |
| :--- | :---: | :---: |
| Spain | 2.4 | 24 |
| Italy | 3.1 | 24.5 |

Q28 Which two countries had the smallest difference in GDP per person in 2009?
(A) UK, Italy
(B) France, Italy
(C) Germany, Italy
(D) Spain, Italy
(E) Spain, France

Step 1 - From looking at the table Country Gross Domestic Product there is only a 0.4 difference in GDP per person between the UK (24.0) and Italy (23.6)

Thus the correct answer is (A) UK, Italy


| 2009 | Country's Gross Domestic Product <br> (£billion) | GDP Per person <br> (£1000s) |
| :--- | :---: | :---: |
| UK | 2.05 | 24 |
| France | 2.4 | 24.5 |
| Germany | 3.1 | 25.7 |
| Spain | 1.4 | 20.5 |
| Italy | 1.95 | 23.6 |

Q29 Between which years were the GDPs per person increasing in both France and the UK?
(A) 2008-2009
(B) 2007-2008
(C) 2006-2007
(D) 2005-2006
(E) Cannot tell from data

Step 1 - Look at the direction of the lines representing the UK and France (on the line graph). For both the France and the UK to be increasing the lines need to both be pointing upwards. This is only true for 2008-2009.

Thus the correct answer is (A) 2008-2009


| 2009 | Country's Gross Domestic Product <br> (£billion) | GDP Per person <br> (£1000s) |
| :--- | :---: | :---: |
| UK | 2.05 | 24 |
| France | 2.4 | 24.5 |
| Germany | 3.1 | 25.7 |
| Spain | 1.4 | 20.5 |
| Italy | 1.95 | 23.6 |

Q30 What was the average GDP per person for France and the UK across the 5 years shown?
(A) £23,500 (France); £23,200 (UK)
(B) £23,650 (France); £23,500 (UK)
(C) $£ 23,500$ (France); £23,000 (UK)
(D) $£ 23,000$ (France); £23,500 (UK)
(E) £23,650 (France); £23,200 (UK)

Step 1 - Calculate the average as shown in the table below:

| Year | UK | France |
| ---: | ---: | ---: |
| 2005 | 22000 | 23500 |
| 2006 | 23250 | 23250 |
| 2007 | 23750 | 23000 |
| 2008 | 23000 | 24000 |
| 2009 | 24000 | 24500 |
| TOTAL | $\mathbf{1 1 6 0 0 0}$ | $\mathbf{1 1 8 2 5 0}$ |
| AVERAGE | $\mathbf{2 3 2 0 0}$ | $\mathbf{2 3 6 5 0}$ |

Thus the correct answer is (E) $£ 23,650$ (France); $£ 23,200$ (UK)

End of Test --

